



**WIMA**

SPEZIALVERTRIEB ELEKTRONISCHER  
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To: TAW ELECTRONICS INC, Burbank CA

Attn: Richard

## TELEFAX

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Mannheim, August 15, 2007

### WIMA MKS 02 range in C-tolerance of +/- 5%

Dear Richard,

Thanks for your e-mail of August 14 ,2007 concerning price development of WIMA MKS 02 capacitors in C-tolerance +/- 5%.

We like to comment as follows.

Since end of 2007 we have been confronted with yield problems concerning capacitors in tolerance of 5%. This especially based on the extreme thin polyester (PET) and polypropylene (PP) raw film material which we need in order to produce small capacitance values or smallest cases sizes (like MKS 02 in PCM 2.5 mm).

We reached a point when the yield has gone back in a way that a cost covering production has been no longer possible. This was the reason which forced WIMA to increase the prices considerably (the only other solution would have been to discontinue the availability of MKS 02 in +/- 5% -which would have been unacceptable for our customers).

We hope that this will be a temporally problem only, i.e. that WIMA will be able to reduce prices to a normal level again.

Best regards

**Andreas Kunz**  
Key Account Manager

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